Jim Staudt

From: Jennifer.Zagorski@potashcorp.com
Sent: Friday, September 27, 2013 4:08 PM

To: Jim Staudt

Subject: RE: cost for anhydrous ammonia to Wyoming

Jim,

It would be around \$625 per short ton FOB at this time. As you know, this is continuously changing.

Thanks, Jen

Jennifer A Zagorski PCS Sales 1101 Skokie Blvd Northbrook, IL 60062 Phone: 847.849.4377

Fax: 847.849.4489 Cell: 847.612.5301

Email: jennifer.zagorski@potashcorp.com

From: "Jim Staudt" <<u>staudt@andovertechnologv.com</u> >

To: <<u>Jennifer.Zagorski@potashcorp.com</u>>,

Date: 09/27/2013 02:58 PM

Subject: RE: cost for anhydrous ammonia to Wyoming

If you can get it easily, that would be good. Anhydrous ammonia FOB Wyoming.

Jim

From: Jennifer.Zagorski@potashcorp.com [mailto:Jennifer.Zagorski@potashcorp.com]

Sent: Friday, September 27, 2013 3:55 PM

To: Jim Staudt

Subject: Re: cost for anhydrous ammonia to Wyoming

Hi Jim,

I apologize that I couldn't get that answer to you last week. Would you still need something?

Thanks, Jen

Jennifer A Zagorski PCS Sales 1101 Skokie Blvd

Northbrook, IL 60062 Phone: 847.849.4377 Fax: 847.849.4489 Cell: 847.612.5301

Email: jennifer.zagorski@potashcorp.com

"Jim Staudt" <<u>staudt@andovertechnology.com</u> >
"Jennifer A. Zagorski" <<u>iennifer.zagorski@potashcorp.com</u> >, From:

09/20/2013 01:08 PM Date:

cost for anhydrous ammonia to Wyoming Subject:

Jennifer,

I am putting together a cost estimate that I have to get together today and need an estimate for anhydrous ammonia delivered to Wyoming.

If you can't get it today, it's not the end of the world. I'll use the utility estimate. But, I'd like an independent estimate if possible.

Best Regards,

Jim Staudt, Ph.D., CFA

Andover Technology Partners

office: 978-683-9599

mobile: 978- 884-5510

[attachment "winmail.dat" deleted by Jennifer Zagorski/Sales/Northbrook/Inc/PCS]